



# IBI Group 2015 Fourth-Quarter Financial Statements

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YEARS ENDED  
DECEMBER 31, 2014 AND 2015

**CONSOLIDATED FINANCIAL STATEMENTS OF**

**IBI GROUP INC.**

**YEARS ENDED DECEMBER 31, 2015 AND 2014**



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## **MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

The accompanying financial statements and other financial information have been prepared by IBI Group Inc. (the Company) management which is responsible for their integrity and objectivity. To fulfill this responsibility, the Company maintains policies, procedures and systems of internal control to ensure that its reporting practices and accounting and administrative procedures are appropriate. These policies and procedures are designed to provide a high degree of assurance that relevant and reliable financial information is produced.

These financial statements have been prepared in conformity with International Financial Reporting Standards, and where appropriate, reflect estimates based on management's judgment. The financial information presented throughout this annual report is generally consistent with the information contained in the accompanying consolidated financial statements.

KPMG, LLP, the independent auditors appointed by the shareholders, have examined the consolidated financial statements in accordance with auditing standards generally accepted in Canada to enable them to express to the shareholders their opinion on the consolidated financial statements. Their report is set out below.

The consolidated financial statements have been further examined by the Board of Directors and by its Audit Committee, which meets with the auditors and management to review the activities of each and reports to the Board of Directors. The auditors have direct and full access to the Audit Committee and meet with the Committee both with and without management present. The Board of Directors, directly and through its Audit Committee, oversees management financial reporting responsibilities and is responsible for reviewing and approving the financial statements.

Toronto, Canada  
March 16, 2016

Scott E. Stewart  
Chief Executive Officer

Stephen Taylor  
Chief Financial Officer



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## **INDEPENDENT AUDITORS' REPORT**

To the Shareholders of IBI Group Inc.

We have audited the accompanying consolidated financial statements of IBI Group Inc., which comprise the consolidated statements of financial position as at December 31, 2015 and December 31, 2014, the consolidated statements of comprehensive income (loss), cash flows and changes in deficit for the years then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of IBI Group Inc. as at December 31, 2015 and December 31, 2014, its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with International Financial Reporting Standards.

Chartered Professional Accountants, Licensed Public Accountants  
Toronto, Canada  
March 16, 2016

# IBI GROUP INC.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(thousands of Canadian dollars)

NOTES DECEMBER 31, 2015 DECEMBER 31, 2014

### ASSETS

#### Current Assets

Cash	6	\$	7,968	\$	10,342
Restricted cash	6, 12		3,238		-
Accounts receivable	6, 12		111,771		106,451
Work in process	5		80,622		85,371
Prepaid expenses and other current assets			11,825		9,460
Income taxes recoverable	9		1,796		806
<b>Total Current Assets</b>		\$	217,220	\$	212,430

Restricted cash	6, 12		2,010		-
Other assets			480		1,139
Property and equipment	7		14,923		12,780
Investment in equity accounted investee	20		32		817
Intangible assets	8		6,891		5,317
Deferred tax assets	9		13,684		19,580
<b>TOTAL ASSETS</b>		\$	255,240	\$	252,063

### LIABILITIES AND DEFICIT

#### LIABILITIES

#### Current Liabilities

Accounts payable and accrued liabilities	6, 12		54,423		57,449
Deferred revenue	5		38,675		28,002
Vendor notes payable	6, 19		4,238		5,013
Income taxes payable	9		1,570		1,397
Consent fee notes payable	6, 19		3,067		-
Finance lease obligation	6, 12		148		693
Credit facilities	6		-		10,000
Onerous lease provisions	18		995		687
Due to related parties	10		-		10,000
<b>Total Current Liabilities</b>		\$	103,116	\$	113,241

Onerous lease provisions	18		3,244		4,051
Consent fee notes payable	6, 19		-		2,631
Finance lease obligation	6, 12		104		235
Credit facilities	6		72,277		63,423
Convertible debentures	6		84,720		98,437
Deferred tax liabilities	9		6,660		8,690
<b>TOTAL LIABILITIES</b>		\$	270,121	\$	290,708

### DEFICIT

#### Shareholders' Deficit

Share capital	11		248,422		235,036
Contributed surplus	11		3,002		2,106
Deficit			(272,165)		(279,546)
Convertible debentures – equity component	6		4,956		5,852
Accumulated other comprehensive loss			(4,220)		(3,398)
<b>Total Shareholders' Deficit</b>		\$	(20,005)	\$	(39,950)
Non-controlling interest	11		5,124		1,305
<b>TOTAL DEFICIT</b>		\$	(14,881)	\$	(38,645)
<b>TOTAL LIABILITIES AND DEFICIT</b>		\$	255,240	\$	252,063

See accompanying notes to the consolidated financial statements.

# IBI GROUP INC.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)

YEAR ENDED DECEMBER 31, 2015				
<i>(thousands of Canadian dollars, except per share amounts)</i>				
	NOTES	2015	2014	
Revenue		\$ 327,092	\$ 298,274	
Expenses				
Salaries, fees and employee benefits		229,900	212,180	
Rent	14, 18	23,466	26,848	
Other operating expenses		37,136	38,837	
Foreign exchange (gain)	12(a)	(8,699)	(2,089)	
Amortization of intangible assets	8	784	819	
Amortization of property and equipment	7	4,024	2,669	
Impairment of property and equipment	7, 18	-	3,248	
Impairment of financial assets	12	1,486	2,812	
		288,097	285,324	
<b>OPERATING INCOME</b>		<b>\$ 38,995</b>	<b>\$ 12,950</b>	
Interest expense, net	12, 15	21,792	18,693	
Other finance costs (income)	15	908	(14,585)	
<b>FINANCE COSTS</b>		<b>\$ 22,700</b>	<b>\$ 4,108</b>	
Share of loss of equity accounted investee, net of tax	20	785	81	
<b>NET INCOME BEFORE TAX FROM CONTINUING OPERATIONS</b>		<b>\$ 15,510</b>	<b>\$ 8,761</b>	
Current tax expense	9	381	1,540	
Deferred tax expense	9	3,793	1,302	
<b>INCOME TAXES</b>		<b>\$ 4,174</b>	<b>\$ 2,842</b>	
Net income from continuing operations		11,336	5,919	
Net loss from discontinued operations	18	(1,873)	(9,079)	
<b>NET INCOME (LOSS)</b>		<b>\$ 9,463</b>	<b>\$ (3,160)</b>	
<b>OTHER COMPREHENSIVE LOSS</b>				
<b>Items that are or may be reclassified to profit or loss</b>				
Loss on translating financial statements of foreign operations from continuing operations, net of tax		(1,054)	(366)	
<b>OTHER COMPREHENSIVE LOSS, NET OF TAX</b>		<b>(1,054)</b>	<b>(366)</b>	
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>		<b>\$ 8,409</b>	<b>\$ (3,526)</b>	
<b>NET INCOME (LOSS) ATTRIBUTABLE TO:</b>				
Common shareholders		\$ 7,381	\$ (2,458)	
Non-controlling interests	11	2,082	(702)	
<b>NET INCOME (LOSS)</b>		<b>\$ 9,463</b>	<b>\$ (3,160)</b>	
<b>TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:</b>				
Common shareholders		\$ 6,559	\$ (2,742)	
Non-controlling interests	11	1,850	(784)	
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>		<b>\$ 8,409</b>	<b>\$ (3,526)</b>	
<b>EARNINGS PER SHARE ATTRIBUTABLE TO COMMON SHAREHOLDERS</b>				
Basic and diluted earnings per share	11	\$ 0.41	\$ (0.14)	
Basic and diluted earnings per share from continuing operations	11	\$ 0.49	\$ 0.26	
Basic and diluted earnings per share from discontinued operations	11	\$ (0.08)	\$ (0.40)	

See accompanying notes to the consolidated financial statements.

# IBI GROUP INC.

## CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31			
<i>(thousands of Canadian dollars)</i>			
	NOTES	2015	2014
<b>CASH FLOWS PROVIDED BY OPERATING ACTIVITIES</b>			
Net income (loss)		\$ 9,463	\$ (3,160)
Items not affecting cash:			
Gain on extinguishment of 7.0% convertible debentures	6	-	(22,028)
Loss on issuance of consent fee notes payable	6, 19	-	2,473
Onerous lease provision	18	(499)	4,738
Amortization of property and equipment	7	4,024	2,669
Impairment of property and equipment	7, 18	-	3,248
Amortization of intangible assets	8	784	819
Amortization of deferred financing costs	6	245	3,803
Share of loss of equity-accounted investee, net of tax	20	785	81
Impairment on remeasurement of discontinued operations	18	-	6,981
Cumulative translation adjustment on discontinued operations	18	-	438
Foreign exchange (gain)	12	(8,699)	(2,089)
Interest expense, net	15	21,792	18,693
Deferred income taxes	9	3,793	1,302
Interest paid		(14,824)	(14,362)
Income taxes paid		(1,486)	(996)
Change in non-cash operating working capital	13	15,448	22,026
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>		<b>\$ 30,826</b>	<b>\$ 24,636</b>
<b>CASH FLOWS (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>			
Payments on principal of notes payable	19	(1,609)	(795)
Payments on principal of credit facilities		(2,573)	(17,514)
Deferred financing costs	6	(2,839)	-
Payments on principal of finance lease obligation		(676)	-
Redemption of 5.75% convertible debentures	6	(20,000)	-
Proceeds from shares issued	11	5,579	-
<b>NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>		<b>\$ (22,118)</b>	<b>\$ (18,309)</b>
<b>CASH FLOWS (USED IN) PROVIDED BY INVESTING ACTIVITIES</b>			
Purchase of property and equipment	7	(5,613)	(13,566)
Purchase of intangible assets	8	(1,650)	-
Restricted cash		(4,857)	-
Disposal of discontinued operations, net of cash held in escrow	18	-	9,082
<b>NET CASH USED IN INVESTING ACTIVITIES</b>		<b>\$ (12,120)</b>	<b>\$ (4,484)</b>
Effect of foreign exchange rate fluctuations on cash held	12	1,038	433
<b>NET INCREASE IN CASH</b>		<b>\$ (2,374)</b>	<b>\$ 2,276</b>
Cash, beginning of period		10,342	8,066
<b>CASH, END OF PERIOD</b>		<b>\$ 7,968</b>	<b>\$ 10,342</b>
<b>NET CASH IS COMPRISED OF:</b>			
Cash from continuing operations, end of period		\$ 7,968	\$ 10,261
Cash from discontinued operations, end of period		-	81
<b>CASH, END OF PERIOD</b>		<b>\$ 7,968</b>	<b>\$ 10,342</b>

See accompanying notes to the consolidated financial statements.

# IBI GROUP INC.

## CONSOLIDATED STATEMENT OF CHANGES IN DEFICIT

YEAR ENDED DECEMBER 31		NOTES	2015	2014
(thousands of Canadian dollars)				
<b>SHARE CAPITAL</b>				
Share capital, beginning of period			\$ 235,036	\$ 234,358
Shares issued	11		13,386	678
<b>SHARE CAPITAL, END OF PERIOD</b>			\$ 248,422	\$ 235,036
<b>CONTRIBUTED SURPLUS</b>				
Contributed surplus, beginning of period			2,106	-
Redemption of 5.75% convertible debentures			896	-
Surplus on exchange of shares			-	2,106
<b>CONTRIBUTED SURPLUS, END OF PERIOD</b>			\$ 3,002	\$ 2,106
<b>DEFICIT</b>				
Deficit, beginning of period			(279,546)	(277,088)
Net income / (loss) attributable to common shareholders			7,381	(2,458)
<b>DEFICIT, END OF PERIOD</b>			\$ (272,165)	\$ (279,546)
<b>CONVERTIBLE DEBENTURES – EQUITY COMPONENT</b>				
Convertible debentures, beginning of period	6(b)		5,852	5,852
Redemption of 5.75% convertible debentures	6(b)		(896)	-
<b>CONVERTIBLE DEBENTURES, END OF PERIOD</b>			\$ 4,956	\$ 5,852
<b>ACCUMULATED OTHER COMPREHENSIVE LOSS</b>				
Accumulated other comprehensive loss, beginning of period			(3,398)	(3,114)
Other comprehensive loss attributable to common shareholders			(822)	(284)
<b>ACCUMULATED OTHER COMPREHENSIVE LOSS, END OF PERIOD</b>			\$ (4,220)	\$ (3,398)
<b>TOTAL SHAREHOLDERS' DEFICIT</b>			\$ (20,005)	\$ (39,950)
<b>NON-CONTROLLING INTEREST</b>				
Non-controlling interest, beginning of period			1,305	4,623
Total comprehensive income / (loss) attributable to non-controlling interests	11		1,850	(784)
Issuance / (Redemption) of shares issued	11		1,969	(2,534)
<b>NON-CONTROLLING INTEREST, END OF PERIOD</b>			\$ 5,124	\$ 1,305
<b>TOTAL DEFICIT, END OF PERIOD</b>			\$ (14,881)	\$ (38,645)

See accompanying notes to the consolidated financial statements.



**NOTE 1: ORGANIZATION AND DESCRIPTION OF THE BUSINESS**

IBI Group Inc. (the “Company”) is a company incorporated pursuant to the provisions of the Canada Business Corporations Act (the “CBCA”) on September 30, 2010 and is the successor to IBI Income Fund (the “Fund”), an unincorporated, open-ended limited purpose trust established under the laws of Ontario.

The Fund was created on July 23, 2004, to indirectly acquire the outstanding Class A partnership units of IBI Group Partnership (“IBI Group”), a general partnership formed and carrying on business under the laws of the Province of Ontario. As at December 31, 2015, the Company’s common share capital consisted of 24,966,744 (2014 – 17,808,484) issued and outstanding shares. Each share entitles the holder to one vote at all meetings of shareholders.

IBI Group also issued Class B partnership units to IBI Group Management Partnership (the “Management Partnership”), the entity that carried on the operations of the Fund prior to its acquisition by the Fund. The Class B partnership units of IBI Group are indirectly exchangeable for shares on the basis of one share of the Company for each Class B subordinated partnership unit. Class B partnership units do not entitle the holder to voting rights at the meetings of shareholders of the Company.

If all of the outstanding Class B partnership units were converted to common shares, the common share capital as at December 31, 2015 would be 31,248,966 (December 31, 2014 – 22,834,262). If the Class B partnership units were converted, the Management Partnership and affiliated partnerships would hold 44.5% of the voting shares as at December 31, 2015 (December 31, 2014 – 39.0%).

The table below summarizes the ownership of the Company by the Management Partnership and affiliated partnerships as at December 31, 2015:

	<b>NUMBER OF UNITS HELD</b>	<b>PERCENTAGE OF TOTAL OWNERSHIP</b>
Class B partnership units and non-participating voting shares held by the Management Partnership	6,282,222	20.1%
Common shares held by the Management Partnership and affiliated partnerships	7,619,874	24.4%

The table below summarizes the ownership of the Company by the Management Partnership and affiliated partnerships as at December 31, 2014:

	NUMBER OF UNITS HELD	PERCENTAGE OF TOTAL OWNERSHIP
Class B partnership units held by the Management Partnership	5,025,778	22.0%
Common shares held by the Management Partnership and affiliated partnerships	3,850,206	16.9%

Through IBI Group, the Company is an international, multi-disciplinary provider of a broad range of professional services focused on the physical development of cities. IBI Group's business is concentrated in three main areas of development, being intelligence, buildings and infrastructure. The professional services provided by IBI Group include planning, design, implementation, analysis of operations and other consulting services related to these three main areas of development.

The table below summarizes the trading symbols of the Company's securities which are listed on the Toronto Stock Exchange as at December 31, 2015:

SECURITY	TRADING SYMBOL
Common shares	"IBG"
6.0% convertible debentures, \$57,500 principal, convertible at \$21 per share, matures on June 30, 2018	"IBG.DB.B"
7.0% convertible debentures (Option A), \$14,755 principal, convertible at \$19.17 per share, matures on June 30, 2019	"IBG.DB.C"
7.0% convertible debentures (Options B and C), \$31,245 principal, convertible at \$5.00 per share, matures on June 30, 2019	"IBG.DB"

The Company's registered head office is 55 St. Clair Ave. West, 7th Floor, Toronto, Ontario, M5V 2Y7.

## NOTE 2: BASIS OF PREPARATION

### (a) STATEMENT OF COMPLIANCE

These consolidated financial statements of the Company and its subsidiaries (the "consolidated group") have been prepared in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

The consolidated financial statements were authorized for issuance by the Company's Board of Directors on March 16, 2016.

**(b) BASIS OF MEASUREMENT**

These consolidated financial statements were prepared on a going concern basis. Amounts are recorded under the historical cost convention, except for certain financial liabilities measured at fair value through profit or loss ("FVTPL"), as described in Note 3(i).

**(c) BASIS OF CONSOLIDATION**

**SUBSIDIARIES**

Subsidiaries are entities over which the Company has control. An investor controls an investee when the investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date that effective control commences and are de-consolidated from the date control ceases.

**JOINT ARRANGEMENTS**

The Company performs the majority of its construction projects through wholly owned subsidiary entities, which are fully consolidated. However, a number of projects, particularly some larger, multi-year, multi-disciplined projects, are executed through partnering agreements. As such, the classification of these entities as a subsidiary, joint operation, joint venture or associate requires judgment by management to analyze the various indicators that determine whether control exists. In particular, when assessing whether a joint arrangement should be classified as either a joint operation or a joint venture, management considers the contractual rights and obligations, voting shares, share of board members and the legal structure of the joint arrangement. Subject to reviewing and assessing all the facts and circumstances of each joint arrangement, joint arrangements contracted through agreements and general partnerships would generally be classified as joint operations whereas joint arrangements contracted through corporations would be classified as joint ventures. All current partnering arrangements are classified as joint operations.

The Company recognizes its assets, liabilities and transactions in relation to its joint operations in the consolidated financial statements.

**TRANSACTIONS ELIMINATED ON CONSOLIDATION**

Transactions, balances, income and expenses incurred within the consolidated group are eliminated in full on consolidation.

**NON-CONTROLLING INTEREST**

Non-controlling interest in IBI Group is exchangeable into common shares of the Company. Changes in the equity of IBI Group and distributions to the non-controlling interest are recorded in non-controlling interest.

**(d) FUNCTIONAL AND PRESENTATION CURRENCY**

These consolidated financial statements are presented in Canadian dollars, which is the currency of the primary economic environment in which the Company and its Canadian subsidiaries, including IBI Group, operate (the “functional currency”).

Each of the Company’s subsidiaries determines its functional currency, and items included in the financial statements of each subsidiary are measured using that functional currency. The Company’s foreign operations are translated into its reporting currency (Canadian dollar) as follows: assets and liabilities are translated at the rate of exchange in effect at the date of the consolidated statement of financial position, and items of revenues and expenses are translated at the average rate of exchange for the period. The resulting unrealized exchange gains and losses on foreign subsidiaries are recognized in accumulated other comprehensive loss (“AOCL”).

Transactions in foreign currencies are translated to the functional currency of the respective entity at exchange rate in effect on the date of the transaction. Foreign exchange gains and losses on such transactions, as well as from the translation of monetary assets and liabilities not denominated in the functional currency of the respective entity, are recorded in earnings. On disposal, or partial disposal, of a foreign entity, or repatriation of the net investment in a foreign entity, resulting in a loss of control, significant influence or joint control, the cumulative translation recognized in AOCL relating to that particular foreign entity is recognized in earnings as part of the gain or loss on sale. On a partial disposition of a subsidiary that does not result in a loss of control, the amounts are reallocated to the non-controlling interest in the foreign operation based on their proportionate share of the cumulative amounts recognized in AOCL. On partial disposition of jointly controlled foreign entities or associates, the proportionate share of translation differences previously recognized in AOCL is reclassified to earnings.

References to “\$” in these consolidated financial statements denote Canadian dollars and references to “U.S\$” are to U.S dollars.

All amounts presented in Canadian dollars have been rounded to the nearest thousand.

**(e) USE OF ACCOUNTING ESTIMATES AND JUDGEMENTS**

The preparation of these consolidated financial statements requires management to exercise judgment and make estimates and assumptions that affect the application of accounting policies on reported amounts of assets and liabilities, disclosure of contingent liabilities at the date of the consolidated statement of financial position, and the reported amounts of revenue and expenses for the period covered by the consolidated statement of comprehensive income (loss). Actual amounts may differ from these estimates.

Within the context of these consolidated financial statements, a judgment is a decision made by management in respect of the application of an accounting policy, a recognized or unrecognized financial statement amount and/or note disclosure, following an analysis of relevant information that may include estimates and assumptions. Estimates and assumptions are used mainly in determining the measurement of balances recognized or disclosed in the consolidated financial statements and are based on a set of underlying data that may include management’s historical experience, knowledge of

current events and conditions and other factors that are believed to be reasonable under the circumstances. Management continually evaluates the estimates and judgments it uses.

Information about judgments made in applying accounting policies that have the most significant impact on the amounts recognized in the consolidated financial statements are as follows:

#### REVENUE RECOGNITION

The Company also enters into contracts that require multiple deliverables, which can include software and hardware elements. Management applies judgment when assessing whether certain deliverables in a customer arrangement should be included or excluded from a unit of account to which contract accounting is applied. The judgment is typically related to the sale and inclusion of third party hardware and licenses in a customer arrangement, and involves an assessment that principally addresses whether the deliverable has stand-alone value to the customer that is not dependent upon other components of the arrangement.

#### RECOVERABILITY OF ACCOUNTS RECEIVABLE

The Company records accounts receivable net of impairment losses determined based on the age of the outstanding receivables, factors specific to individual clients and its historical collection and loss experience.

Information about assumptions and estimation uncertainties that have a significant impact on the amounts recognized in the consolidated financial statements for the year ended December 31, 2015 are as follows:

#### REVENUE RECOGNITION AND DEFERRED REVENUE

The Company accounts for certain of its revenue in accordance with IAS 11 *Construction Contracts*, ("IAS 11") which requires estimates to be made for contract costs and revenues and IAS 18 *Revenue* ("IAS 18"). Revenue from fixed-fee and variable-fee-with-ceiling contracts is recognized using the percentage of completion method based on the ratio of professional costs incurred to total estimated professional costs. Estimating total professional costs is subjective and requires the use of management's best estimate based on the information available at that point in time. The Company also provides for estimated losses on contracts in-progress in the period in which such losses are determined. Deferred revenue is recorded when billings to the clients exceeds the revenue that has been earned based on effort completed at the date of the consolidated statement of financial position. Changes in the estimates are reflected in the period in which they are made and would affect the Company's revenue and work in process.

#### VALUATION OF WORK IN PROCESS

The Company records its work in process based on the time and materials charged into each project. The work in process for each project is reviewed on a monthly basis to determine whether the amounts recorded are recoverable. Where the review determines that the value of work in process exceeds the amount that can be invoiced, provisions are made to the work in process and revenue is reduced. The valuation of the work in process involves estimates of the professional costs to be incurred to complete the project.

### ONEROUS LEASE PROVISIONS

The Company recognizes provisions when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Management has recorded a provision related to lease exit liabilities which requires estimation of the expected sublease income and discount rate reflective of the risk specific to the obligation.

### DERECOGNITION OF FINANCIAL LIABILITIES

A financial liability is derecognized when the underlying contractual obligation is discharged, cancelled or expires. Derecognition accounting is applied when certain criteria are met and as described in note 6 – Financial Instruments, management applied judgement in assessing the criteria that lead to accounting for the change in terms of the convertible debentures and credit facility as an extinguishment of the liability.

### DETERMINING PROBABLE FUTURE UTILIZATION OF TAX LOSS CARRYFORWARDS

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based on the likely timing and the level of future taxable profits, together with future tax-planning strategies.

## NOTE 3: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Unless otherwise indicated, the significant accounting policies followed by the Company set out below have been applied consistently to all periods presented in these consolidated financial statements.

### a) REVENUE RECOGNITION

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received.

Revenue from fixed-fee and variable-fee-with-ceiling contracts is recognized by reference to the stage of completion using the cost approach. Stage of completion is measured by reference to professional costs incurred to date as a percentage of total professional costs for each contract. Where the contract outcome cannot be measured reliably, revenue is recognized only to the extent that the expenses incurred are eligible to be recovered. Revenue from time-and-material contracts without stated ceilings and short-term projects, is recognized as costs are incurred. Revenue is calculated based on billing rates recoverable under the contract for the services performed.

Provisions for estimated losses on contracts in-progress are made in the period in which the losses are determined. The effect of revisions to estimated revenues and costs is recorded when the amounts are known or can be reasonably estimated. Where total contract costs exceed, or are expected to exceed, revenues, the anticipated loss is immediately recognized as an expense.

Accounts receivable is valued at amortized cost net of allowances for impairment losses (refer to note 3(i) for further discussion on financial instruments).

The Company's software license agreements are multiple-element arrangements as they may also include maintenance, professional services and hardware. Multiple-element arrangements are recognized as the revenue for each unit of accounting is earned based on the relative fair value of each unit of accounting as determined by an internal analysis of prices. A delivered element is considered a separate unit of accounting if it has value to the customer on a standalone basis, and delivery or performance of the undelivered elements is considered probable and substantially under the Company's control. If these criteria are not met, revenue for the arrangement as a whole is accounted for as a single unit of accounting.

#### **b) WORK IN PROCESS AND DEFERRED REVENUE**

Work in process represents the fee revenue and recoverable disbursements which have not been billed but are expected to be billed and collected from clients for contract work performed to date, and is valued at estimated net realizable value.

Billings in excess of time value incurred on jobs in progress, for which future services will be provided, are included in deferred revenue in the consolidated statement of financial position.

An allowance account is also maintained on work in process, measured by the estimated amount of professional costs that are expected not to be invoiced. When work in process is determined not recoverable, the amount is written off in the reserve for work in process.

#### **c) CASH**

Cash is comprised of cash on hand. Cash balances, which the Company has the ability and intent to offset, are used to reduce reported bank indebtedness and fund operations.

#### **d) PROPERTY AND EQUIPMENT**

Items of property and equipment are measured at cost less accumulated depreciation, net of accumulated impairment losses, and amortized over their estimated useful lives as follows:

<b>ASSET</b>	<b>BASIS</b>	<b>RATE</b>
Office furniture and equipment	Diminishing balance	20%
Computer equipment	Straight line	2 years
Vehicles	Diminishing balance	20%
Leasehold improvements	Straight line	Term of lease

Depreciation methods, useful lives and residual values are reviewed at each annual reporting date and adjusted if appropriate.

The cost of repairs and maintenance of property and equipment are recognized as an expense as incurred.

**e) INTANGIBLE ASSETS**

Intangible assets are initially recorded at fair value at their acquisition date and stated at cost less accumulated amortization and net impairment losses, where applicable. The cost of intangible assets with determinable lives is amortized over the period in which the benefits of such assets are expected to be realized as follows:

ASSET	BASIS	AMORTIZATION PERIOD
Customer relationships	Straight line	8-10 years
Contracts backlog	Straight line	1-2 years
Non-competition provisions	Straight line	3-4 years

**f) IMPAIRMENT OF NON-FINANCIAL ASSETS**

The Company evaluates the recoverability of property and equipment and intangible assets with determinable lives for impairment at the end of each reporting period. If there are indicators of impairment, a review is undertaken to determine whether the carrying amounts are in excess of their recoverable amounts.

The determination of recoverable amount is based on the higher of value in use or fair value less costs to sell.

For the purposes of assessing impairment where it is not possible to estimate the recoverable amount of an individual asset, the recoverable amount of the cash generating unit ("CGU") to which the asset belongs is estimated. A CGU is the smallest identifiable group of assets for which there are separately identifiable cash inflows.

The carrying amount of a CGU includes the carrying amount of only those assets that can be attributed directly, or allocated on a reasonable and consistent basis, and are expected to generate the future cash inflows.

An impairment loss is recognized in the consolidated statement of comprehensive income (loss) when a CGU's carrying amount exceeds its recoverable amount. The impairment loss is allocated on a pro rata basis to the assets in the CGU.

For property and equipment and intangible assets with determinable useful lives, an impairment loss is reversed only to the extent that the asset's carrying value does not exceed the carrying value that would have been determined, net of amortization, had no impairment loss been recognized.

**g) INCOME TAXES**

Income tax expense consists of current tax charge and the change in deferred tax assets and liabilities. Current tax and deferred tax is recognized in the consolidated statement of comprehensive income (loss) except to the extent that it relates to a business combination, or to items recognized directly in equity or other comprehensive loss.



Current tax represents the current tax payable (receivable) on the taxable income (loss) for the period, calculated in accordance with the rates and legislation of the respective tax jurisdiction in which the Company operated, enacted or substantively enacted as at the date of the consolidated statement of financial position; it also reflects any adjustment resulting from new information to taxes payable (recoverable) in respect of previous years.

Deferred tax assets and liabilities are recognized in respect of the expected income tax consequences attributable to temporary differences between the financial statement carrying values of existing assets and liabilities in the consolidated statement of financial position and their respective income tax bases. Deferred tax assets and liabilities are measured using enacted, or substantively enacted, tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statement of comprehensive income (loss) in the period that includes the date of enactment or of substantive enactment of the future tax rates.

Deferred tax assets are recognized for unused tax losses, tax credits, and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are evaluated at each reporting period and are reduced to the extent that it is no longer probable that future taxable profits will be available against which they can be utilized.

#### **h) SHARE-BASED COMPENSATION**

The Company has a share-based compensation plan ("Deferred Share Plan") which allows directors to receive director fees in the form of deferred shares rather than cash. These awards are accounted for as liabilities at FVTPL. On the grant date, the deferred shares are measured at fair value based on the market price with subsequent changes to the fair value recorded as salaries, fees and employee benefit expenses until settled.

#### **i) FINANCIAL INSTRUMENTS**

All financial assets and financial liabilities are required to be classified into one of the following categories:

- Financial assets are classified as either FVTPL, available-for-sale, held-to-maturity investments or loans and receivables; and
- Financial liabilities are classified as either FVTPL or other liabilities.

All financial assets and liabilities are initially recognized at fair value plus directly attributable transaction costs, except for financial assets at FVTPL, for which transaction costs are expensed. Purchases or sales of financial assets are accounted for at trade dates. All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The table below summarizes the classification and subsequent measurement of the Company's financial assets and liabilities:

FINANCIAL INSTRUMENT	CLASSIFICATION	MEASUREMENT
<b>FINANCIAL ASSETS</b>		
Cash	FVTPL	Fair value
Restricted cash	FVTPL	Fair value
Accounts receivable	Loans and receivables	Amortized cost
<b>FINANCIAL LIABILITIES</b>		
Accounts payable and accrued liabilities	Other liabilities	Amortized cost
Deferred share plan liability <sup>1</sup>	FVTPL	Fair value
Due to related parties	Other liabilities	Amortized cost
Vendor notes payable	Other liabilities	Amortized cost
Consent fee notes payable	Other liabilities	Amortized cost
Finance lease obligation	Other liabilities	Amortized cost
Credit facilities	Other liabilities	Amortized cost
Convertible debentures – liability component	Other liabilities	Amortized cost

#### FINANCIAL ASSETS AT FVTPL

At the end of each reporting period subsequent to initial recognition, financial assets at FVTPL are measured at fair value, with changes in fair value recognized directly in the consolidated statement of comprehensive income (loss) in the period in which they arise.

#### LOANS AND RECEIVABLES

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the date of the consolidated statement of financial position. After their initial fair value measurement, they are measured at amortized cost using the effective interest rate method, net of allowance for impairment losses.

#### IMPAIRMENT

The Company's policy is to assess at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired.

The Company maintains an allowance for impairment losses on accounts receivable. The estimate is based on the best assessment of the collectability of the related receivable balance, based in part, on the age of the outstanding receivables and in part on the Company's historical collection and loss experience. When the carrying amount of the receivable is reduced through the allowance, the reduction

<sup>1</sup> The deferred share plan liability is grouped with accounts payable and accrued liabilities on the consolidated statement of financial position. See Note 16 – Deferred Share Plan, for further discussion.

is recognized in impairment of financial assets in the consolidated statement of comprehensive income (loss).

Subsequent recoveries of the amounts previously written off are charged against the allowance account and recognized as income in the consolidated statement of comprehensive income (loss).

#### FINANCIAL LIABILITIES AND EQUITY

Debt and equity instruments are classified as either financial liabilities or as equity (in accordance with the substance of the contractual arrangement). An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued are recorded net of direct issue costs.

Debt securities issued and other liabilities are recognized at fair value on the date that they originated. Other financial liabilities are recognized initially on the trade date at which the Company becomes party to the contractual provisions of the instrument. Financial liabilities are classified as either financial liabilities at FVTPL or as other liabilities.

#### FINANCIAL LIABILITIES AT FVTPL

At the end of each reporting period subsequent to initial recognition, financial liabilities at FVTPL are measured at fair value, with changes in fair value recognized directly in the consolidated statement of comprehensive income (loss) in the period in which they arise.

#### OTHER FINANCIAL LIABILITIES

Other financial liabilities are recognized initially at fair value, net of any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are carried at amortized cost using the effective interest rate method.

#### EFFECTIVE INTEREST METHOD

The effective interest method calculates the amortized cost of a financial instrument and allocates interest income or expense over the corresponding period. The effective interest rate is the rate that discounts estimated future cash flows over the expected life of the financial instrument to the net carrying amount of the financial instrument on initial recognition.

#### COMPOUND FINANCIAL INSTRUMENTS

Compound financial instruments issued by the Company consist of convertible debentures that can be converted into share capital at the option of the holder. The liability component of a compound financial instrument is measured initially at fair value, calculated as the net present value of the liability without a conversion option and using a discount rate reflective of a liability instrument without a conversion factor. The equity component is recognized initially at the difference between the fair value of the compound financial instrument as a whole and the fair value of the liability component. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts.

Subsequent to initial recognition, the liability component of a compound financial instrument is measured at amortized cost using the effective interest method. The equity component of a compound financial instrument is not remeasured subsequent to initial recognition. Upon derecognition, the equity component of a compound financial instrument is reclassified to contributed surplus.

#### DERECOGNITION OF FINANCIAL INSTRUMENTS

A financial asset is derecognized when the contractual rights to the cash flows from the asset expire or when the Company transfers the financial asset to another party without retaining control or substantially all the risks and rewards of ownership of the assets. Any interest in transferred assets that are created or retained by the Company is recognized as a separate asset or liability.

A financial liability is derecognized when the underlying contractual obligation is legally discharged, cancelled or expires.

#### j) LEASES

The substance of the transaction at inception of the lease determines whether the lease is classified as operating or finance. Any modification to the terms of a lease requires reassessment by the Company of the classification of the lease.

##### OPERATING LEASE

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under an operating lease, net of any incentives received from the lessor, are recognized as rent in the consolidated statement of comprehensive income (loss) on a straight-line basis over the period of the lease.

##### FINANCE LEASE

Leases in which substantially all the risks and rewards of ownership are transferred to the Company are classified as finance leases. Assets which meet the finance lease criteria are capitalized at the lower of the present value of the related lease payments or the fair value of the leased asset at the inception of the lease and amortized over the term of the lease. Minimum lease payments are apportioned between the finance charge and the settlement of the obligation. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the obligation.

#### k) PROVISIONS

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

Provisions are not recognized for future operating losses. Provisions are measured at the present value of the expected expenditures to settle the obligation using a discount rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as an interest expense. All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

## ONEROUS CONTRACTS

The Company's onerous contracts consist of lease exit liabilities. The Company accrues charges when it ceases to use office space under an operating lease arrangement. The provision is calculated as the present value of the remaining lease payments, less the recovery of the tenant improvement allowance and the present value of the expected future sublease income.

## NOTE 4: CHANGES IN ACCOUNTING POLICIES ADOPTED AND NOT YET ADOPTED

### a) CHANGES IN ACCOUNTING POLICIES

#### *Annual Improvements to IFRS (2010 – 2012) and (2011-2013) Cycles*

In December 2013, the IASB issued narrow-scope amendments to a total of nine standards as part of its annual improvements process. The IASB uses the annual improvements process to make non-urgent but necessary amendments to IFRS.

The Company adopted these amendments in its consolidated financial statements for the annual period beginning on January 1, 2015. The adoption of the amendments did not have a material impact on the consolidated financial statements.

### b) FUTURE ACCOUNTING POLICY CHANGES

#### *Annual Improvements to IFRS (2012 - 2014) Cycles*

In September 2014 the IASB issued narrow-scope amendments to a total of four standards as part of its annual improvements process.

The amendments will apply for annual periods beginning on or after January 1, 2016. Earlier application is permitted, in which case, the related consequential amendments to other IFRSs would also apply.

The Company intends to adopt these amendments in its financial statements for the annual period beginning on January 1, 2016. The Company does not expect the amendments to have a material impact on the financial statements.

#### *IAS 1 Presentation of Financial Statements*

In December 2014, the IASB issued amendments to IAS 1 *Presentation of Financial Statements*, to provide guidance on the application of judgment in the preparation of financial statements and disclosures. These amendments are effective for annual periods beginning on or after January 1, 2016 with earlier adoption permitted. The adoption of the amendments is not expected to have a material impact on the consolidated financial statements.

#### *IFRS 11 Joint Arrangements*

In May 2014, IFRS 11 *Joint Arrangements* ("IFRS 11") was amended to require an acquisition of a joint operation that constitutes a business to be accounted for using the principles of business combinations in IFRS 3 *Business Combinations*. This amendment applies to both initial and additional interest acquired in the joint operation. The Company intends to adopt the amendments to IFRS 11 in

its consolidated financial statements for the annual period beginning January 1, 2016. The adoption of the amendments is not expected to have a material impact on the consolidated financial statements.

*IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures*

In September 2014, IFRS 10 *Consolidated Financial Statements* and IAS 28 *Investments in Associates and Joint Ventures* were amended to clarify an inconsistency between the two standards relating to the sale or contribution of assets from an investor to its associate or joint venture. The amendment requires that a full gain or loss is recorded if the sold or contributed assets do not constitute a business. The Company intends to adopt these amendments in its consolidated financial statements for the annual period beginning January 1, 2016. The adoption of the amendments is not expected to have a material impact on the consolidated financial statements.

*IFRS 15 Revenue from Contracts with Customers*

On May 28, 2014 the IASB issued IFRS 15 *Revenue from Contracts with Customers* ("IFRS 15"). The new standard is effective for annual periods beginning on or after January 1, 2018 and is available for early adoption.

IFRS 15 will replace IAS 11, IAS 18, IFRIC 13 *Customer Loyalty Programmes*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfer of Assets from Customers*, and SIC 31 *Revenue – Barter Transactions Involving Advertising Services*.

The new standard contains a single model that applies to contracts with customers and two approaches for recognizing revenue. The model features a contract-based five step analysis of individual transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. The Company intends to adopt IFRS 15 in its consolidated financial statements for the annual period beginning January 1, 2018. The extent of the impact of adoption of the standard has not yet been determined.

*IFRS 9 Financial Instruments*

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* ("IFRS 9"), with a mandatory effective date of January 1, 2018. The new standard brings together the classification and measurements, impairment and hedge accounting phases of the IASB's project to replace IAS 39 *Financial Instruments: Recognition and Measurement*. In addition to the new requirements for classification and measurement of financial assets, a new general hedge accounting model and other amendments issued in previous versions of IFRS 9, the standard also introduces new impairment requirements that are based on a forward-looking expected credit loss model. The Company intends to adopt IFRS 9 in its consolidated financial statements for the annual period beginning January 1, 2018. The extent of the impact of the adoption of IFRS 9 has not yet been determined.

**IFRS 16 Leases**

In January 2016, the IASB issued IFRS 16 *Leases* ("IFRS 16"). The new standard is effective for annual periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 has been adopted.

IFRS 16 will replace IAS 17 *Leases*.

The new standard requires all leases to be reported on the balance sheet unless certain criteria for exclusion are met. The Company intends to adopt IFRS 16 in its consolidated financial statements for the annual period beginning on January 1, 2019. The extent of the impact of adoption of the standard has not yet been determined.

**NOTE 5: SEGMENT INFORMATION**

The Company is an international, multi-disciplinary provider of a broad range of professional services focused on the physical development of cities. The Company considers the basis on which it is organized, including geographic areas and service offerings, in identifying its reportable segments.

**(a) OPERATING SEGMENTS**

Operating segments of the Company are defined as components for which separate financial information is available that is evaluated regularly in allocating resources and assessing performance.

The Company has one operating segment, consulting services. These services are provided throughout Canada, the U.S., and internationally.

**(b) GEOGRAPHIC SEGMENTS**

The following table demonstrates certain consolidated statement of financial position information line items segmented geographically as at December 31, 2015, with comparatives as at December 31, 2014:

	AS AT DECEMBER 31, 2015			
	CANADA	U.S.	INTERNATIONAL	TOTAL
Property and equipment	\$ 10,584	\$ 2,533	\$ 1,806	\$ 14,923
Intangible assets	2,766	3,306	819	6,891
Work in process	56,275	15,053	26,766	98,094
Reserve for work in process	(14,137)	(557)	(2,778)	(17,472)
Work in process, net	42,138	14,496	23,988	80,622
Deferred revenue	25,909	8,492	4,274	38,675
Total assets	120,168	62,233	72,839	255,240

	AS AT DECEMBER 31, 2014			
	CANADA	U.S.	INTERNATIONAL	TOTAL
Property and equipment	\$ 9,550	\$ 1,974	\$ 1,256	\$ 12,780
Intangible assets	1,115	3,356	846	5,317
Work in process	71,931	16,759	21,178	109,868
Reserve for work in process	(20,145)	(2,687)	(1,665)	(24,497)
Work in process, net	51,786	14,072	19,513	85,371
Deferred revenue	19,652	5,621	2,729	28,002
Total assets	144,224	50,772	57,067	252,063

The following table demonstrates certain information contained in the consolidated statement of comprehensive income (loss) segmented geographically for the year ended December 31, 2015, with comparatives for the year ended December 31, 2014. The unallocated amounts pertain to interest on convertible debentures.

	YEAR ENDED DECEMBER 31, 2015				
	UNALLOCATED CORPORATE COSTS	CANADA	U.S.	INTERNATIONAL	TOTAL
Revenues	\$ -	\$ 176,760	\$ 102,848	\$ 47,484	\$ 327,092
Net income (loss) from continuing operations	\$ (7,781)	\$ 16,049	\$ 3,331	\$ (263)	\$ 11,336

	YEAR ENDED DECEMBER 31, 2014				
	UNALLOCATED CORPORATE COSTS	CANADA	U.S.	INTERNATIONAL	TOTAL
Revenues	\$ -	\$ 166,497	\$ 85,294	\$ 46,483	\$ 298,274
Net income (loss) from continuing operations	\$ (7,820)	\$ 8,505	\$ 3,242	\$ 1,992	\$ 5,919



**NOTE 6: FINANCIAL INSTRUMENTS****(a) INDEBTEDNESS**

On October 5, 2015, IBI Group secured an agreement to refinance its credit facilities under the existing banking agreement with its senior lenders. The new arrangement consists of a \$90,000 revolver facility, of which a maximum of \$10,000 is available under a swing line facility and will mature on June 30, 2018. The commitment under the swing line facility will reduce availability under the revolver facility on a dollar-for-dollar basis. The existing credit facilities were paid off in full upon closing under the terms of the new agreement and \$20,000 was placed in a segregated cash collateral account ("Sinking Fund") upon closing. This amount was used to redeem the 5.75% convertible debentures on December 18, 2015. The agreement requires additional deposits each quarter for pre-defined amounts to the Sinking Fund as noted below:

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October 5, 2015	\$ 20,000
December 31, 2015	2,000
March 31, 2016	3,250
June 30, 2016	3,250
September 30, 2016	3,250
December 31, 2016	3,250
March 31, 2017	3,250
June 30, 2017	3,250
September 30, 2017	3,250
December 31, 2017	3,250
March 31, 2018	3,750
June 30, 2018	3,750

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The additional deposits in the Sinking Fund are pledged to repay the credit facilities or convertible debentures, and as security in the event of default. IBI Group made the December 31, 2015 deposit to the Sinking Fund, which has been recognized in restricted cash in the consolidated statement of financial position. IBI Group will earn interest on the deposits in the Sinking Fund based on the Canadian dollar prime rate less an applicable margin.

As at December 31, 2015, IBI Group has borrowings of \$74,872 under the credit facilities, which has been recognized in the consolidated statement of financial position net of deferred financing costs of \$2,595. IBI Group has letters of credit outstanding of \$5,318 as at December 31, 2015, of which \$3,091 is issued under a \$5,000 facility which matures on July 31, 2016 and supports letters of credit backstopped by EDC. Advances under the revolver facility bear interest at a rate based on the Canadian dollar prime rate or U.S dollar base rate, LIBOR or Banker's Acceptance rates plus, in each case, an applicable margin. At December 31, 2015, \$30,000 was outstanding under Bankers' Acceptance with the remainder borrowed as Prime Rate debt.

As at December 31, 2014, IBI Group had a credit facility of \$82,000 comprised of a swing line facility of \$3,500, a revolver facility of \$14,500, an office capital expenditure facility of \$7,000, a letter of credit facility of \$5,000 and a term facility of \$52,000. As at December 31, 2014, IBI Group had borrowings of \$73,423 under the credit facilities and had issued letters of credit of \$4,855. According to the terms of the agreement, this credit facility was set to mature on March 31, 2016. The revolver facility was subject to a borrowing base calculation. In addition, advances under these credit facilities bore interest at a rate based on the Canadian dollar or U.S. dollar prime rate, LIBOR or banker's acceptance rates, plus, in each case, an applicable margin.

The refinancing of the credit facilities was considered an extinguishment of debt for accounting purposes. Consequently, the original credit facilities were derecognized and the new credit facilities were recognized at fair value. Transaction costs associated with the new credit facilities were capitalized against the credit facilities and are being amortized on a straight line basis to the end of the term of the new credit facilities using the effective interest method. As at December 31, 2015, deferred financing costs of \$2,595 are included in the consolidated statement of financial position, net of related amortization of \$245 that has been recognized in other finance costs in the consolidated statement of comprehensive income (loss). There were no deferred financing costs related to the original credit facilities as all capitalized costs have previously been recognized in other finance costs in the consolidated statement of comprehensive income (loss).

The new facility is subject to compliance with certain financial, reporting and other covenants. The financial covenants under the new agreement include a leverage ratio, interest coverage ratio, minimum Adjusted EBITDA<sup>1</sup> threshold, and restrictions on distributions, if certain conditions are not met. IBI Group was in compliance with its credit facility covenants as at December 31, 2015.

Continued compliance with the covenants under the amended credit facilities is dependent on IBI Group achieving revenue forecasts, profitability, reducing costs and the continued improvement of working capital. Market conditions are difficult to predict and there is no assurance that IBI Group will achieve its forecasts. In the event of non-compliance, IBI Group's lenders have the right to demand repayment of the amounts outstanding under the lending agreements or pursue other remedies if IBI Group cannot reach an agreement with its lenders to amend or waive the financial covenants. As in the past, IBI Group will carefully monitor its compliance with the covenants and will seek waivers, subject to lender approval, as may become necessary from time to time.

## **(b) CONVERTIBLE DEBENTURES**

The Company had three series of convertible debentures outstanding, one of which was redeemed during the year ended December 31, 2015.

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<sup>1</sup> As defined in the credit facilities agreement, references to "Adjusted EBITDA" is to earnings before interest, income taxes, depreciation and amortization; adjusted for gain/loss arising from extraordinary, unusual or non-recurring items; acquisition costs and deferred consideration revenue; non-cash expenses; gain/loss realized upon the disposal of capital property; gain/loss on foreign exchange translation; gain/loss on purchase or redemption of securities issued; gain/loss on fair valuation of financial instruments; amounts attributable to minority equity investments; and interest income. Adjusted EBITDA is not a recognized measure under IFRS and does not have a standardized meaning prescribed by IFRS, and the Company's method of calculating Adjusted EBITDA may differ from the methods used by other similar entities.

**5.75% DEBENTURES (\$20,000 PRINCIPAL, REDEEMED ON DECEMBER 18, 2015)**

The 5.75% Debentures were recorded as compound financial instruments. The liability component was recorded at fair value on the date of conversion to a corporation and measured subsequently at amortized cost using the effective interest method over the life of the 5.75% Debentures. As at December 31, 2014, the liability component has an amortized cost of \$18,838. The equity component for the conversion feature of \$896 was measured at the fair value on the date of conversion to a corporation. The 5.75% Debentures had a maturity date of June 30, 2017 at \$20,000. The 5.75% Debentures were convertible into shares of the Company at the option of the holder at a conversion price of \$20.52 per unit. The 5.75% Debentures were redeemable by the Company at a price of \$1,000 per 5.75% Debenture, plus accrued and unpaid interest, on or after June 30, 2015 and prior to the maturity date (provided that, if the redemption is prior to June 30, 2015, the weighted average trading price of the shares of the Company on the TSX for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the Conversion Price of \$20.52). The Debentures bore interest from the date of issue at 5.75% per annum, payable in equal semi-annual payments in arrears on June 30<sup>th</sup> and December 31<sup>st</sup> of each year.

On December 18, 2015, the Company financed the redemption of its 5.75% Debentures for \$20,000 cash from the credit facilities, plus paid accrued and unpaid interest up to but excluding the redemption date. The 5.75% Debentures were accreted to principal, resulting in \$1,162 of accretion expense being recognized in the consolidated statement of comprehensive income (loss) during the year ended December 31, 2015. The equity component of \$896 was reclassified to contributed surplus upon redemption.

**6.0% DEBENTURES (\$57,500 PRINCIPAL, MATURES ON JUNE 30, 2018)**

The 6.0% Debentures are recorded as compound financial instruments. The liability component was recorded at fair value on the date of conversion to a corporation and was subsequently measured at amortized cost using the effective interest method over the life of the 6.0% Debentures. As at December 31, 2015, the liability component has an amortized cost of \$55,102 (December 31, 2014 - \$54,266). The equity component for the conversion feature of \$3,206 is measured at the fair value on the date of conversion to a corporation. The 6.0% Debentures have a maturity date of June 30, 2018 at \$57,500. The 6.0% Debentures are convertible into common shares of the Company at the option of the holder at a conversion price of \$21.00 per share. The 6.0% Debentures are redeemable by the Company at a price of \$1,000 per 6.0% Debenture, plus accrued and unpaid interest, on or after June 30, 2014 and prior to the maturity date (provided that, if the redemption is prior to June 30, 2016, the weighted average trading price of the shares of the Company on the TSX for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the Conversion Price of \$21.00). The Debentures bear interest from the date of issue at 6.0% per annum, payable in equal semi-annual payments in arrears on June 30<sup>th</sup> and December 31<sup>st</sup> of each year. The fair value of the 6.0% Debentures was \$42,493 based on the quoted market price as at December 31, 2015.

**7.0% DEBENTURES (\$46,000 PRINCIPAL, MATURES ON JUNE 30, 2019)**

On July 23, 2014, the Company entered into a supplemental trust indenture with CIBC Mellon Trust Company, the trustee for the 7.0% convertible unsecured subordinated debentures ("Debentures") which were originally scheduled to mature on December 31, 2014, to give effect to the amendments approved at a special meeting of the Debenture holders to extend the maturity of the Debentures to June 30, 2019. In exchange for the extension of the maturity, Debenture holders that delivered and did not withdraw a valid proxy voting for the extension received either; a reduced conversion price to \$5.00 per share from \$19.17 per share with a consent fee note equal to \$86.96 per \$1,000 principal amount of Debentures ("Option B") or the Debenture holders retained the conversion price of \$19.17 per share and received a consent fee note equal to \$195.65 per \$1,000 principal amount of Debentures ("Option A"). The conversion price was also reduced to \$5.00 per share from \$19.17 per share for Debenture holders who did not deposit a proxy, abstained from voting or voted against the Debenture amendments ("Option C"). The Debentures bear interest from the date of issue at 7.0% per annum, payable in equal semi-annual payments in arrears on June 30<sup>th</sup> and December 31<sup>st</sup> of each year. The consent fee notes are unsecured, non-convertible, mature on December 31, 2016 and bear interest at the rate of 7.0% per annum which is payable on maturity.

The amendments to the Debentures resulted in them being accounted for as extinguishments for accounting purposes. Consequently, the original Debentures were derecognized and the new Debentures (under Option A, B and C) were recognized at fair value, resulting in a pre-tax gain on extinguishment of \$21,137, net of transaction costs of \$891 which was recorded to other finance costs in the consolidated statement of comprehensive income (loss) during the year ended December 31, 2014. See Note 15 – Finance Costs (Income), for further detail regarding finance costs for the year ended December 31, 2014.

The fair value of the new Debentures issued under Option B and C of \$18,747 was estimated using the observed trading price as these Debentures are considered to be traded in an active market. The fair value was then allocated to the liability component in the amount of \$15,922 using discounted future cash flows at an estimated fair value discount rate of 26.5% and the residual was allocated to the Option B and C conversion feature in equity. The fair value of the new Debentures issued under Option A of \$7,519 was estimated using discounted future cash flows at an estimated fair value discount rate of 26.5%, with a comparison to pre-modification observed trading prices indicating that the equity component was of nominal value. As a result, substantively all of the fair value of the new Debentures issued under Option A was allocated to the liability component.

The fair value of the consent fee notes issued under Option A and B were \$1,984 and \$453 respectively, using discounted future cash flows at an estimated fair value discount rate of 26.5%.

The new Debentures and consent fee notes were subsequently measured at amortized cost using the effective interest method over their respective lives to maturity. As at December 31, 2015, the liability component of the new Debentures have an amortized cost of \$29,618 (December 31, 2014 - \$25,333) and the consent fee notes have an amortized cost of \$3,067 (December 31, 2014 - \$2,631). Accretion expense for the new Debentures and consent fee notes was \$4,721 for the year ended December 31, 2015 (December 31, 2014 - \$2,085). See Note 15 – Finance Costs (Income), for further detail regarding the accretion expense for the period. The equity component for the conversion feature of the new Debentures in the amount of \$2,894 is measured at fair value at the date of issuance.

Post amendment, the ticker symbol for the new Debentures under Option B and C (aggregate principal amount of \$31,245) is IBG.DB and for Option A (aggregate principal amount of \$14,755) is IBG.DB.C. The fair value of the new Debentures under Option B and C was \$23,293 and for Option A was \$10,624 based on their respective quoted market price as at December 31, 2015.

The movement in convertible debentures for the year ended December 31, 2015 is as follows:

	LIABILITY COMPONENT	EQUITY COMPONENT	TOTAL
Balance, January 1, 2015	\$ 98,437	\$ 5,852	\$ 104,289
Accretion of convertible debentures	6,283	-	6,283
Redemption of 5.75% convertible debentures	(20,000)	(896)	(20,896)
<b>BALANCE, DECEMBER 31, 2015</b>	<b>\$ 84,720</b>	<b>\$ 4,956</b>	<b>\$ 89,676</b>

The movement in convertible debentures for the year ended December 31, 2014 is as follows:

	LIABILITY COMPONENT	EQUITY COMPONENT	TOTAL
Balance, January 1, 2014	\$ 116,760	\$ 5,852	\$ 122,612
Accretion of convertible debenture	3,705	-	3,705
Gain on extinguishment of 7.0% convertible debentures	(22,028)	-	(22,028)
Derecognition of 7.0% convertible debentures	-	(2,774)	(2,774)
Recognition of amended 7.0% convertible debentures	-	2,894	2,894
Impact of extinguishment of 7.0% convertible debentures	-	(120)	(120)
<b>BALANCE, DECEMBER 31, 2014</b>	<b>\$ 98,437</b>	<b>\$ 5,852</b>	<b>\$ 104,289</b>

### (c) FINANCIAL ASSETS AND LIABILITIES

The fair values of cash, restricted cash, accounts receivable, accounts payable and accrued liabilities, vendor notes payable, consent fee notes payable and finance lease obligation approximate their carrying amounts due to their short-term maturity.

The carrying amount of the Company's financial instruments as at December 31, 2015 are as follows:

	FINANCIAL ASSETS AND LIABILITIES AT FVTPL		LOANS AND RECEIVABLES	OTHER FINANCIAL LIABILITIES		TOTAL								
FINANCIAL ASSETS														
Cash	\$	7,968	\$	-	\$	-	\$	7,968						
Restricted cash		5,248		-		-		5,248						
Accounts receivable		-		111,771		-		111,771						
TOTAL							\$	13,216	\$	111,771	\$	-	\$	124,987
FINANCIAL LIABILITIES														
Accounts payable and accrued liabilities	\$	-	\$	-	\$	53,696	\$	53,696						
Deferred share plan liability <sup>1</sup>		727		-		-		727						
Vendor notes payable		-		-		4,238		4,238						
Consent fee notes payable		-		-		3,067		3,067						
Finance lease obligation		-		-		252		252						
Credit facilities		-		-		72,227		72,227						
Convertible debentures		-		-		84,720		84,720						
TOTAL							\$	727	\$	-	\$	218,200	\$	218,927

<sup>1</sup> The deferred share plan liability is grouped with accounts payable and accrued liabilities on the consolidated statement of financial position. See Note 16 – Deferred Share Plan, for further discussion.

The carrying amount of the Company's financial instruments as at December 31, 2014 are as follows:

	FINANCIAL ASSETS AND LIABILITIES AT FVTPL		LOANS AND RECEIVABLES	OTHER FINANCIAL LIABILITIES		TOTAL		
FINANCIAL ASSETS								
Cash	\$	10,342	\$	-	\$	-	\$	10,342
Accounts receivable		-		106,451		-		106,451
TOTAL	\$	10,342	\$	106,451	\$	-	\$	116,793
FINANCIAL LIABILITIES								
Accounts payable and accrued liabilities	\$	-	\$	-	\$	57,058	\$	57,058
Deferred share plan liability <sup>1</sup>		391		-		-		391
Due to related parties		-		-		10,000		10,000
Vendor notes payable		-		-		5,013		5,013
Consent fee notes payable		-		-		2,631		2,631
Finance lease obligation		-		-		928		928
Credit facilities		-		-		73,423		73,423
Convertible debentures		-		-		98,437		98,437
TOTAL	\$	391	\$	-	\$	247,490	\$	247,881

<sup>1</sup> The deferred share plan liability is grouped with accounts payable and accrued liabilities on the consolidated statement of financial position. See Note 16 – Deferred Share Plan, for further discussion.

The following tables summarize the Company's fair value hierarchy for those assets and liabilities that are measured at fair value on a recurring basis as at December 31, 2015 and December 31, 2014:

	AS AT DECEMBER 31, 2015		
	LEVEL 1	LEVEL 2	LEVEL 3
Cash	\$ 7,968	\$ -	\$ -
Restricted cash	5,248	-	-
Deferred share plan liability <sup>1</sup>	-	727	-
	\$ 13,216	\$ 727	\$ -

  

	AS AT DECEMBER 31, 2014		
	LEVEL 1	LEVEL 2	LEVEL 3
Cash	\$ 10,342	\$ -	\$ -
Deferred share plan liability <sup>1</sup>	-	391	-
	\$ 10,342	\$ 391	\$ -

<sup>1</sup> The deferred share plan liability is grouped with accounts payable and accrued liabilities on the consolidated statement of financial position. See Note 16 – Deferred Share Plan, for further discussion.



**NOTE 7: PROPERTY AND EQUIPMENT****(a) CARRYING AMOUNT**

Proceeds from disposals are netted against the related assets and the accumulated depreciation, and are included in the consolidated statement of comprehensive income (loss). Property and equipment consist of the following:

	OFFICE FURNITURE AND EQUIPMENT	COMPUTER EQUIPMENT	VEHICLES	LEASEHOLDS	TOTAL
<b>COST</b>					
January 1, 2014	\$ 8,110	\$ 14,554	\$ 207	\$ 9,680	\$ 32,551
Additions	3,316	2,098	-	8,152	13,566
Disposals	(1,612)	(2,431)	(117)	(2,416)	(6,576)
Impairment from continuing operations	-	-	-	(3,248)	(3,248)
Impairment from discontinued operations	(296)	(353)	-	(392)	(1,041)
Foreign currency translation gain	303	399	48	240	990
December 31, 2014	\$ 9,821	\$ 14,267	\$ 138	\$ 12,016	\$ 36,242
Additions	1,763	2,762	258	908	5,691
Disposals	(135)	(53)	(1)	(7)	(196)
Write off of fully amortized assets	(248)	(36)	-	(324)	(608)
Foreign currency translation gain	671	1,106	26	562	2,365
DECEMBER 31, 2015	\$ 11,872	\$ 18,046	\$ 421	\$ 13,155	\$ 43,494

	OFFICE FURNITURE AND EQUIPMENT		COMPUTERE QUIPMENT		VEHICLES	LEASEHOLDS	TOTAL			
<b>ACCUMULATED DEPRECIATION</b>										
January 1, 2014	\$	5,430	\$	13,518	\$	133	\$	6,911	\$	25,992
Depreciation from continuing operations		1,077		798		28		766		2,669
Depreciation from discontinued operations		111		234		-		347		692
Disposals		(1,271)		(2,436)		(113)		(2,079)		(5,899)
Foreign currency translation gain (loss)		87		142		51		(272)		8
December 31, 2014	\$	5,434	\$	12,256	\$	99	\$	5,673	\$	23,462
Depreciation from continuing operations		1,277		1,780		57		910		4,024
Write off of fully amortized assets		(248)		(36)		-		(324)		(608)
Disposals		(84)		(30)		-		(4)		(118)
Foreign currency translation gain		477		944		14		376		1,811
DECEMBER 31, 2015	\$	6,856	\$	14,914	\$	170	\$	6,631	\$	28,571
<b>NET CARRYING AMOUNT</b>										
DECEMBER 31, 2014	\$	4,387	\$	2,011	\$	39	\$	6,343	\$	12,780
DECEMBER 31, 2015	\$	5,016	\$	3,132	\$	251	\$	6,524	\$	14,923

**NOTE 8: INTANGIBLE ASSETS AND GOODWILL****(a) CARRYING AMOUNT**

The following table presents the Company's goodwill and intangible assets as at December 31, 2015 and December 31, 2014:

	<b>CONTRACT</b>		<b>CLIENT</b>		
	<b>GOODWILL</b>	<b>BACKLOG</b>	<b>RELATIONSHIPS</b>	<b>OTHER</b>	<b>TOTAL</b>
<b>COST</b>					
Balance at January 1, 2014	\$ 189,585	\$ 33,422	\$ 38,564	\$ 14,975	\$ 276,546
Fully amortized assets	(189,585)	(32,890)	(34,335)	(13,805)	(270,615)
Additions	-	-	-	1,115	1,115
Foreign exchange translation gain	-	48	322	107	477
December 31, 2014	\$ -	\$ 580	\$ 4,551	\$ 2,392	\$ 7,523
Fully amortized assets	-	(580)	-	(692)	(1,272)
Additions	-	-	-	1,650	1,650
Foreign exchange translation gain	-	-	817	246	1,063
DECEMBER 31, 2015	\$ -	\$ -	\$ 5,368	\$ 3,596	\$ 8,964

	CONTRACT		CLIENT		
	GOODWILL	BACKLOG	RELATIONSHIPS	OTHER	TOTAL
<b>ACCUMULATED AMORTIZATION AND IMPAIRMENT</b>					
Balance at January 1, 2014	\$ 189,585	\$ 33,276	\$ 34,616	\$ 14,397	\$ 271,874
Fully amortized assets	(189,585)	(32,890)	(34,335)	(13,805)	(270,615)
Amortization	-	152	350	317	819
Foreign exchange translation gain	-	42	38	48	128
December 31, 2014	\$ -	\$ 580	\$ 669	\$ 957	\$ 2,206
Fully amortized assets	-	(580)	-		(1,272)
Amortization	-	-	592	192	784
Foreign exchange translation gain	-	-	155	200	355
DECEMBER 31, 2015	\$ -	\$ -	\$ 1,416	\$ 657	\$ 2,073
<b>NET CARRYING AMOUNT</b>					
December 31, 2014	\$ -	\$ -	\$ 3,882	\$ 1,435	\$ 5,317
December 31, 2015	\$ -	\$ -	\$ 3,952	\$ 2,939	\$ 6,891

**NOTE 9: INCOME TAXES**

The major components of income tax expense include the following:

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
<b>CURRENT TAX EXPENSE</b>		
Current period	\$ 478	\$ 1,325
Adjustment for prior periods	(97)	215
	381	1,540
<b>DEFERRED TAX EXPENSE</b>		
Origination and reversal of temporary differences	4,579	(64)
Change in tax rates	126	256
Adjustment for prior periods	69	427
Change in unrecognized deductible temporary differences	(981)	683
	3,793	1,302
<b>TOTAL TAX EXPENSE</b>	<b>\$ 4,174</b>	<b>\$ 2,842</b>

The provision for income taxes in the consolidated statement of comprehensive income (loss) represents an effective tax rate different than the Canadian enacted or substantively enacted statutory rate of approximately 26.5%. The differences are as follows:

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Net income from continuing operations	\$ 11,336	\$ 5,919
Total tax expense	4,174	2,842
Net income before tax from continuing operations	\$ 15,510	\$ 8,761
Income tax using the Company's domestic tax rate	\$ 4,110	\$ 2,322
Income tax effect of:		
Non-deductible expenses	780	1,682
Change in deferred tax rates	126	256
Non-controlling interests share of income	-	21
Operating in jurisdictions with different tax rates	380	(570)
Change in unrecognized temporary differences	(981)	683
Prior period adjustments to current tax	(97)	218
Prior period adjustments to deferred tax	69	427
Withholding taxes	253	73
Benefit retained on discontinued operations	(374)	(2,457)
Other	(92)	187
INCOME TAX EXPENSE	\$ 4,174	\$ 2,842

The applicable tax rate is the aggregate of the Canadian Federal income tax rate of 15% and the Provincial income tax rate of 11.5%.

#### UNRECOGNIZED DEFERRED TAX LIABILITIES

As at December 31, 2015, the Company has approximately \$14,904 (December 31, 2014 - \$12,979) of temporary differences associated with its investments in foreign subsidiaries for which no deferred taxes have been provided on the basis that the company is able to control the timing of the reversal of such temporary differences and that such reversal is not probable in the foreseeable future.

## UNRECOGNIZED DEFERRED TAX ASSETS

Deferred tax assets have not been recognized in respect of the following gross temporary differences:

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Deductible temporary differences	\$ 12,531	\$ 16,401
Tax losses – Federal	25,038	17,168
Tax losses – State	43,867	32,087
	\$ 81,436	\$ 65,656

The tax effected amount of unrecognized gross temporary differences is as follows:

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Deductible temporary differences	\$ 4,647	\$ 6,069
Tax losses – Federal	8,870	6,267
Tax losses – State	2,851	2,246
	\$ 16,368	\$ 14,582

Deferred tax assets are recognized for operating loss carry forwards to the extent that the realization of the related tax benefit through future taxable profits is probable. As at December 31, 2015, the Company's affiliated entities have \$27,858 (December 31, 2014 - \$42,153) of operating loss carry forwards available for income tax purposes, which expire in the years 2017 through 2035. The ability of the Company to realize the tax benefits of the loss carry forwards is contingent on many factors, including the ability to generate future taxable profits in the jurisdictions in which the tax losses arose.

The Company regularly assesses the status of open tax examinations and its historical tax filing positions for the potential for adverse outcomes to determine the adequacy of the provision for income and other taxes. The Company believes that it has adequately provided for any tax adjustments that are more likely than not to occur as a result of ongoing tax examinations or historical filing positions.

The tax effect of temporary differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases that give rise to significant portions of the deferred tax assets at December 31, 2015 and December 31, 2014 are presented below:

#### RECOGNIZED DEFERRED TAX ASSETS AND LIABILITIES

Deferred tax assets and liabilities are attributable to the following:

	YEAR ENDED DECEMBER 31, 2015		
	ASSETS	LIABILITIES	TOTAL
Property and equipment	\$ 1,496	\$ (11)	\$ 1,485
Non-capital loss	6,395	-	6,395
Reserves	1,884	(6,371)	(4,487)
Financing costs	386	-	386
Intangible assets	3,457	(170)	3,287
Other	66	(108)	(42)
	\$ 13,684	\$ (6,660)	\$ 7,024

  

	YEAR ENDED DECEMBER 31, 2014		
	ASSETS	LIABILITIES	TOTAL
Property and equipment	\$ 1,995	\$ (6)	\$ 1,989
Non-capital loss	10,567	-	10,567
Reserves	1,350	(8,426)	(7,076)
Financing costs	1,366	-	1,366
Intangible assets	3,610	(206)	3,404
Other	692	(52)	640
	\$ 19,580	\$ (8,690)	\$ 10,890

The Company recognized a deferred tax asset for the share issuances of \$59 during the year ended December 31, 2015 (2014 – \$nil).

#### NOTE 10: RELATED PARTY TRANSACTIONS

Pursuant to the Administration Agreement, IBI Group and certain of its subsidiaries are paying to the Management Partnership an amount representing the base compensation for the services of the partners of the Management Partnership. The amount paid for such services during the year ended December 31, 2015 was \$24,154 (2014 - \$26,094). As at December 31, 2015, the Company advanced \$1,036 to the Management Partnership for payment of future compensation for the services of the partners (December 31, 2014 – \$nil). As at December 31, 2015, there were 91 partners (December 31, 2014 – 96 partners).



IBI Group from time to time makes a monthly distribution to each Class B partnership unit holder equal to the dividend per share (on a pre-tax basis) declared to each shareholder. All of the Class B partnership units are held by the Management Partnership. As at December 31, 2015 and 2014, the amount of distributions payable to the Management Partnership were nil.

As at December 31, 2014, the amount payable on the Management Partnership loan was \$10,000. This loan was repaid in full during 2015 using proceeds of \$1,544 received for common shares issued to the Management Partnership under the rights offering, proceeds of \$2,010 received for Class B units issued to the Management Partnership under the rights offering, with the remainder being settled using the proceeds received from the issuance of common shares to the Management Partnership under the private placement. Interest on this loan was at the same rate as the operating line of credit that IBI Group has with its bank lender, less any commitment fees payable to its bank lender. Interest expense on this advance was \$962 for the year ended December 31, 2015 (2014 - \$380).

On November 19, 2015, the Company issued a rights offering under which each shareholder of its common shares was given the right to subscribe for additional common shares of the Company at a pre-determined subscription price on or before December 18, 2015. The net proceeds of \$5,466 raised from the issuance of common shares to public shareholders were used to repay the Company's credit facilities. The proceeds of \$1,544 for the issuance of common shares to the Management Partnership was paid by a promissory note which was set off against the corresponding amount of indebtedness owing by the Company to the Management Partnership. Concurrently with the rights offering, IBI Group issued to the Management Partnership, rights to subscribe for additional Class B partnership units on terms substantially similar to those of the rights offering. The proceeds of \$2,010 from the issuance of the Class B partnership units was paid by a promissory note which was set off against the corresponding amount of indebtedness owing by the Company to the Management Partnership. On December 31, 2015, the Company completed a private placement, issuing shares to the Management Partnership in full satisfaction of the remainder of the indebtedness owing to the Management Partnership.

As noted in Note 18 – Discontinued Operations, on October 2, 2014, Daniel Arbour, who previously led IBI Group's operations in China, acquired a 19% equity interest in IBI China Holdings Limited ("China"). The Company also sold a 30% equity interest in China to Services Intégrés Lemay & Associés Inc. ("Lemay") for approximately \$510, subject to final closing adjustments. In addition, a 19% equity interest in China was sold to Champlain (2014) Inc. ("Champlain") in exchange for a non-interest bearing receivable for \$475. The receivable was to be settled based on an earn-out period over the next four years. The Company has determined that this receivable is not collectible and as such has recognized an impairment charge for the discounted value of \$359 through the consolidated statement of comprehensive income (loss) during the year ended December 31, 2015. Champlain is 100% owned by Daniel Arbour, who has led IBI Group's operations in China and is a related party to the Company.

## COMPENSATION OF KEY MANAGEMENT PERSONNEL

The Company's key management personnel are comprised of members of the executive team, to the extent that they have the authority and responsibility for planning, directing and controlling the day-to-day activities of the Company. The Company also provides compensation to the members of the Board of Directors.

	YEAR ENDED DECEMBER 31, 2015	YEAR ENDED DECEMBER 31, 2014
Directors fees, salaries and other short-term employee benefits	\$ 2,712	\$ 2,522
Share-based compensation	405	262
Total compensation	\$ 3,117	\$ 2,784

## NOTE 11: EQUITY

## (a) SHAREHOLDERS' EQUITY

The Company is authorized to issue an unlimited number of common shares. As at December 31, 2015, the Company's common share capital consisted of 24,966,744 shares issued and outstanding (December 31, 2014 – 17,808,484 shares).

Each share entitles the holder to one vote at all meetings of shareholders.

The 6,282,222 Class B partnership units of IBI Group are indirectly exchangeable for common shares of the Company on the basis of one share of the Company for each Class B subordinated partnership unit. If all such Class B partnership units of IBI Group had been exchanged for shares on December 31, 2015, the units issued on such exchange would have represented a 20.1% interest in the Company.

Class B partnership units do not entitle the holder to voting rights at the meetings of shareholders, although the holder also holds an equal number of non-participating voting shares in the Company. The Class B partnership units have been recorded as a non-controlling interest in the consolidated financial statements as at December 31, 2015 and 2014.

## SHARE ISSUANCES

## 2015

- During the year ended December 31, 2015, the Company issued 3,487,071 common shares for cash proceeds of \$5,579 and incurred transaction costs of \$113.
- During the year ended December 31, 2015, the Company issued 3,671,189 common shares for proceeds of \$7,985 in exchange for promissory notes which were used to pay down the Management Partnership loan and incurred transaction costs of \$125.

- During the year ended December 31, 2015, the Company issued 1,256,444 Class B partnership units for proceeds of \$2,010 in exchange for a promissory note which was used to pay down the Management Partnership loan and incurred transaction costs of \$41.

## 2014

- During the year ended December 31, 2014, the Company issued 141,805 common shares for a total of \$404 in exchange for Class B partnership units of IBI (US) Limited Partnership which had been issued in a prior year for the acquisition of one of its subsidiaries. This resulted in a reduction of non-controlling interest by \$2,233 with a corresponding increase to contributed surplus for \$1,829 in the period.
- During year ended December 31, 2014, the Company issued 113,991 shares for a total of \$250 related to the settlement of deferred share units exercised by former members of the Board of Directors.
- During the year ended December 31, 2014, the Company issued 20,000 common shares for a total of \$24 in exchange for Class D partnership units of IBI Group which had been issued in a prior year for the acquisition of one of its subsidiaries. This resulted in a reduction of non-controlling interest by \$301 with a corresponding increase to contributed surplus for \$277 in the period.

## DIVIDENDS

There were no dividends declared during the years ended December 31, 2015 and 2014. The Company suspended its dividend on May 24, 2013 and no dividends have been declared after February 2013.

## EARNINGS (LOSS) PER SHARE FROM CONTINUING AND DISCONTINUED OPERATIONS

	YEAR ENDED DECEMBER 31, 2015	YEAR ENDED DECEMBER 31, 2014
Net income from continuing operations attributable to owners of the Company	\$ 8,842	\$ 4,605
Net loss from discontinued operations attributable to owners of the Company	(1,461)	(7,063)
Net income (loss) attributable to owners of the Company	\$ 7,381	\$ (2,458)
Reduction in net income (loss) attributable to owners of the Company due to dilution	-	-
Net income (loss) attributable to owners of the Company for diluted loss per common share	\$ 7,381	\$ (2,458)
Weighted average common shares outstanding	17,985	17,642
Dilutive effect of Class B partnership units	5,074	5,026
Diluted weighted average common shares outstanding	23,059	22,668
Basic and diluted earnings (loss) per common share	\$ 0.41	\$ (0.14)
Basic and diluted earnings per share from continuing operations	\$ 0.49	\$ 0.26
Basic and diluted loss per common share from discontinued operations	\$ (0.08)	\$ (0.40)

For the purposes of calculating diluted earnings (loss) per share, any impact of the convertible rights on the convertible debentures are not included in the calculation of net loss per common share or weighted average number of common shares outstanding as they would be anti-dilutive.

**(b) NON-CONTROLLING INTEREST**

Non-controlling interest in the Company's subsidiaries is exchangeable into the common shares of the Company on a one for one basis, subject to certain conditions. The movement in non-controlling interest is shown in the consolidated statement of changes in equity.

The calculation of net loss and total comprehensive income (loss) attributable to non-controlling interest is set out below:

	YEAR ENDED DECEMBER 31, 2015	YEAR ENDED DECEMBER 31, 2014
Net income (loss)	\$ 9,463	\$ (3,160)
Non-controlling interest share of ownership <sup>1</sup>	22.0%	22.2%
Net income (loss) attributable to non-controlling interest	\$ 2,082	\$ (702)

  

	YEAR ENDED DECEMBER 31, 2015	YEAR ENDED DECEMBER 31, 2014
Total comprehensive income (loss)	\$ 8,409	\$ (3,526)
Non-controlling interest share of ownership <sup>1</sup>	22.0%	22.2%
Total comprehensive income (loss) attributable to non-controlling interest	\$ 1,850	\$ (784)

## NOTE 12: FINANCIAL RISK MANAGEMENT

The Company has exposure to market, credit and liquidity risk. The Company's primary risk management objective is to protect the Company's consolidated statement of financial position, comprehensive income (loss) and cash flow in support of sustainable growth and earnings. The Company's financial risk management activities are governed by financial policies that cover risk identification, tolerance, measurement, authorization levels, and reporting.

### (a) MARKET RISK

#### INTEREST RATE RISK

The Company's credit facilities have floating-rate debt, which subjects it to interest rate cash flow risk. Advances under these credit facilities bear interest at a rate based on the Canadian dollar or U.S dollar prime rate, LIBOR or banker's acceptance rates, plus, in each case, an applicable margin.

If the interest rate on the Company's variable rate loan balance as at December 31, 2015, had been 50 basis points higher or lower, with all other variables held constant, net income for the year ended December 31, 2015 would have decreased or increased by approximately \$275.

<sup>1</sup> For the purposes of allocating net income (loss) and total comprehensive income (loss) to non-controlling interest, the average share of non-controlling interest for the year ended December 31, 2015 was used.

**CURRENCY RISK**

The Company's foreign exchange risk is the risk that the fair value of the future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The Company's policy has been to economically hedge foreign exchange exposures rather than purchasing currency swaps and forward foreign exchange contracts.

Foreign exchange gains or losses in the Company's net income arise on the translation of foreign-denominated intercompany loans held in the Company's Canadian operations and financial assets and liabilities held in the Company's foreign operations. The Company minimizes its exposure to foreign exchange fluctuations on these items by matching U.S-dollar liabilities when possible.

If the exchange rates had been 100 basis points higher or lower during the year ended and as at December 31, 2015, with all other variables held constant, total comprehensive income would have increased or decreased by \$386 for the year ended December 31, 2015. If the exchange rates had been 100 basis points higher or lower during the year ended December 31, 2015, with all other variables held constant, net income would have increased or decreased by \$28 for the year ended December 31, 2015.

**(b) CREDIT RISK**

Financial instruments that subject the Company to credit risk consist primarily of accounts receivable. The Company maintains an allowance for estimated credit losses on accounts receivable. The estimate is based on the best assessment of the ultimate collection of the related accounts receivable balance based, in part, on the age of the outstanding accounts receivable and on its historical impairment loss experience.

The Company provides services to diverse clients in various industries and sectors of the economy, and its credit risk is not concentrated in any particular client, industry, economic or geographic sector. In addition, management reviews accounts receivable past due on an ongoing basis with the objective of identifying matters that could potentially delay the collection of funds (at an early stage). The Company monitors accounts receivable with an internal target of working days of revenue in accounts receivable (a non-IFRS measure). At December 31, 2015 there were 62 working days of revenue in accounts receivable, compared to 62 days at December 31, 2014. The maximum exposure to credit risk, at the date of the consolidated statement of financial position to recognized financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the consolidated statement of financial position.

A significant portion of the accounts receivable are due from government and public institutions. Receivables that are neither past due nor impaired are considered by management to have no significant collection risk. The liquidity of customers and their ability to pay receivables are considered in assessing the impairment of such assets. No collateral is held in respect of impaired assets or assets that are past due but not impaired.

The aging of the accounts receivable are detailed below with the entire allowance for impairment losses relating to accounts receivable over 90 days:

	AS AT	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Current	\$ 44,283	\$ 40,284
30 to 90 days	30,614	32,241
Over 90 days	46,185	49,676
Allowance for impairment losses	(9,311)	(15,750)
<b>TOTAL</b>	<b>\$ 111,771</b>	<b>\$ 106,451</b>

### (c) LIQUIDITY RISK

The Company strives to maintain sufficient financial liquidity to withstand sudden adverse changes in economic circumstances. Management forecasts cash flows for its current and subsequent fiscal years to identify financing requirements. These requirements are then addressed through a combination of committed credit facilities (as described in Note 6 – Financial Instruments) and access to capital markets.

On October 5, 2015, IBI Group signed an amendment to refinance its credit facilities with its senior lenders (refer to Note 6 – Financial Instruments).

As at December 31, 2015, a foreign subsidiary of the Company had issued letters of credit in the amount of U.S \$2,300. The Company has pledged U.S \$2,300 (December 31, 2014 - \$nil) of cash as security for these letters of credit issued by a foreign financial institution on behalf of the foreign subsidiary. In accordance with the provisions of the contract, the Company expects U.S \$1,176 to be unrestricted prior to the end of the second quarter of 2016 and the remainder to be unrestricted prior to end of the fourth quarter of 2016 as the foreign subsidiary achieves certain milestones in relation to a local project.

The Company has the following contractual obligations as at December 31, 2015:

	YEARS ENDED DECEMBER 31				
	CARRYING AMOUNT	2016	2017 AND 2018	2019 AND 2020	2021 AND BEYOND
Accounts payable and accrued liabilities	\$ 54,423	\$ 54,423	\$ -	\$ -	\$ -
Credit facilities	72,277	-	74,872	-	-
Interest on credit facilities	-	3,902	5,853	-	-
Convertible debentures	84,720	-	57,500	46,000	-
Interest on convertible debentures	-	6,670	11,615	1,610	-
Vendor notes payable <sup>1</sup>	4,238	4,238	-	-	-
Interest on vendor notes payable <sup>1</sup>	-	107	-	-	-
Consent fee notes payable	3,067	3,545	-	-	-
Finance lease obligation	252	148	73	31	-
<b>Total obligations</b>	<b>\$ 218,977</b>	<b>\$ 73,033</b>	<b>\$ 149,913</b>	<b>\$ 47,641</b>	<b>\$ -</b>

#### (d) CAPITAL MANAGEMENT

The Company's objective in managing capital is to maintain a strong capital base so as to maintain investor, creditor, and market confidence and to sustain future growth within the business. The Company defines its capital as the aggregate of credit facilities, convertible debentures and equity.

The Company's financing strategy is to access capital markets to raise debt and equity financing and utilize the banking market to provide committed term and operating credit facilities to support its short-term and long-term cash flow needs.

The Company has used the credit facilities to fund working capital. The credit facilities contain financial covenants including a leverage ratio, interest coverage ratio, minimum Adjusted EBITDA<sup>2</sup> threshold, and restrictions on distributions, if certain conditions are not met. The Company was in compliance with all financial covenants as at December 31, 2015.

<sup>1</sup> As disclosed in Note 19 – Notes Payable, the Company renegotiated the terms of the vendor notes payable in January 2015 to extend the maturity to June 30, 2016.

<sup>2</sup> As defined in the credit facilities agreement, references to "Adjusted EBITDA" is to earnings before interest, income taxes, depreciation and amortization; adjusted for gain/loss arising from extraordinary, unusual or non-recurring items; acquisition costs and deferred consideration revenue; non-cash expenses; gain/loss realized upon the disposal of capital property; gain/loss on foreign exchange translation; gain/loss on purchase or redemption of securities issued; gain/loss on fair valuation of financial instruments; amounts attributable to minority equity investments; and interest income. Adjusted EBITDA is not a recognized measure under IFRS and does not have a standardized meaning prescribed by IFRS, and the Company's method of calculating Adjusted EBITDA may differ from the methods used by other similar entities.



As disclosed in Note 6 – Financial Instruments, on July 23, 2014, the Company amended the 7.0% convertible debentures with a face value of \$46,000 to extend the maturity date from December 31, 2014 to June 30, 2019.

As disclosed in Note 6 – Financial Instruments, on December 18, 2015, the Company redeemed its 5.75% convertible debentures at principal of \$20,000.

As disclosed in Note 10 – Related Party Transactions, on December 18, 2015, the Company completed a rights offering, under which it issued additional common shares and Class B partnership units, with the net proceeds being used to repay the credit facilities and the Management Partnership loan. On December 31, 2015, the Company completed a private placement, under which it issued additional common shares, with the net proceeds being used to repay the Management Partnership loan.

#### **(e) FAIR VALUE MEASUREMENTS**

The fair values of cash, restricted cash, accounts receivable, accounts payable and accrued liabilities, vendor notes payable, consent fee notes payable and finance lease obligation approximate their carrying amounts due to their short-term maturity.

The fair value of the Company's credit facilities (net of deferred financing costs) approximate carrying value due to the variable rate of interest of the debt.

IFRS 7 *Financial Instruments – Disclosures*, requires financial instruments that are measured subsequent to initial recognition at fair value, grouped in Levels 1 to 3, in the fair value hierarchy, based on the degree to which the fair value is observable. The three levels of the fair value hierarchy are:

- Level 1 – inputs derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 – fair value derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

For financial instruments recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorization at the end of each reporting period. There were no transfers between Level 1 and Level 2 for the years ended December 31, 2015 and December 31, 2014.

**NOTE 13: CHANGE IN NON-CASH OPERATING WORKING CAPITAL**

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Accounts receivable	\$ 5,024	\$ (9,710)
Work in process	10,473	3,826
Prepaid expenses and other assets	(1,180)	(3,803)
Accounts payable and accrued liabilities	(6,931)	16,548
Deferred revenue	8,873	15,653
Net income taxes payable	(811)	(488)
Change in non-cash operating working capital	\$ 15,448	\$ 22,026

**NOTE 14: COMMITMENTS**

Non-cancellable operating leases where the Company is the lessee are payable as set out below. These amounts represent the minimum annual future lease payments (excluding common area maintenance costs and property taxes), in aggregate, that the Company is required to make under existing operating lease agreements.

2016	\$ 19,796
2017	18,188
2018	15,003
2019	12,750
2020	11,242
Thereafter	60,421

The Company leases certain property and equipment under operating leases. The leases typically run for an initial lease period with the potential to renew the leases after the initial period at the option of the Company.

One of the leased properties has been sub-let by the Company. The lease expires in 2024 and the sublease expires in 2018. Sublease payments of \$1,457 are expected to be received during 2016.

The rent expense recognized in the consolidated statement of comprehensive income (loss):

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Lease expense	\$ 25,422	\$ 22,414
Onerous lease provision	(499)	4,798
Sublease income	(1,457)	(364)
Total rent expense	\$ 23,466	\$ 26,848

#### NOTE 15: FINANCE COSTS (INCOME)

	YEAR ENDED	
	DECEMBER 31, 2015	DECEMBER 31, 2014
Interest on credit facilities	\$ 5,458	\$ 6,363
Interest on convertible debentures	7,781	7,820
Interest on consent fee notes payable	248	115
Non-cash accretion of convertible debentures	6,283	3,705
Non-cash accretion of consent fee notes payable	436	193
Other	1,586	497
Interest expense, net	\$ 21,792	\$ 18,693
Financing costs	\$ 334	\$ -
Amortization of deferred financing costs	245	3,803
Gain on extinguishment of 7.0% convertible Debentures	-	(18,700)
Other	329	312
Other finance costs (income)	\$ 908	\$ (14,585)
Finance costs for the year	\$ 22,700	\$ 4,108

#### NOTE 16: DEFERRED SHARE PLAN

The Company offers a deferred share plan ("DSP") for independent members of the Board of Directors ("Board"). Under the DSP, directors of the Company may elect to allocate all or a portion of their annual compensation in the form of deferred shares rather than cash. These shares are fully vested upon issuance and are recorded as a financial liability at FVTPL in the consolidated statement of financial position amounting to \$727. Directors can only redeem their DSPs for shares when they leave the Board.

During the year ended December 31, 2015, the Company granted 121,048 deferred shares (December 31, 2014 – 164,820) and redeemed no deferred shares (December 31, 2014 – 113,993), for a total of 329,002 deferred shares outstanding as at December 31, 2015 (December 31, 2014 – 207,954).

Compensation expense for the year ended December 31, 2015 related to the deferred shares was \$336 (December 31, 2014 – \$393). There is no unrecognized compensation expense related to deferred shares, since these awards vest immediately when granted.

The table below shows the DSP transactions for the year ended December 31, 2015:

	DEFERRED SHARES	FAIR VALUE
Balance, January 1, 2015	207,954	\$ 391
Deferred shares issued	121,048	224
Deferred shares redeemed	-	-
Change in fair value due to share price	-	112
Balance, December 31, 2015	329,002	\$ 727

The table below shows the DSP transactions for the year ended December 31, 2014:

	DEFERRED SHARES	FAIR VALUE
Balance, January 1, 2014	157,127	\$ 138
Deferred shares issued	164,820	289
Deferred shares redeemed	(113,993)	(140)
Change in fair value due to share price	-	104
Balance, December 31, 2014	207,954	\$ 391

## NOTE 17: CONTINGENCIES

### (a) LEGAL MATTERS

In the normal course of business, the Company is a defendant in a number of lawsuits. The potential liability, if any, is not determinable and in management's opinion, it would not have a material effect on these consolidated financial statements, therefore no provisions have been recorded.

### (b) INDEMNIFICATIONS

The Company provides indemnifications and, in very limited circumstances, bonds, which are often standard contractual terms, to counterparties in transactions such as purchase and sale contracts for assets or shares, service agreements, and leasing transactions. The Company also indemnifies its directors and officers against any and all claims or losses reasonably incurred in the performance of their service to the Company to the extent permitted by law. These indemnifications may require the Company to compensate the counterparty for costs incurred as a result of various events, including changes in or in the interpretation of laws and regulations, or as a result of litigation claims or statutory

sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnifications will vary based upon the contract, the nature of which prevents the Company from making a reasonable estimate of the maximum potential amount that it could be required to pay to counterparties. The Company carries liability insurance, subject to certain deductibles and policy limits that provides protection against certain insurable indemnifications. Historically, the Company has not made any significant payments under such indemnifications, and no provisions have been accrued in the accompanying consolidated financial statements with respect to these indemnifications as it is not probable that there will be an outflow of resources.

#### **NOTE 18: DISCONTINUED OPERATIONS**

During 2014, management determined that certain operations were no longer meaningful contributors to net earnings. Accordingly, a decision was made to solicit bids from prospective purchasers in relation to the sale of these operations.

On October 2, 2014, an agreement was reached to sell certain net assets and operations of IBI/DAA Group Inc.; CHB-IBI Group Inc. and Martin, Marcotte-Beinhaker Inc. (hereinafter collectively described as "Quebec"), to Lemay. Subject to final closing adjustments, the gross proceeds for the sale of Quebec were expected to be approximately \$10,902. As a part of this arrangement, the Company entered into a separate sublease agreement with Lemay for the use of a portion of the Montreal premises for a 3.5 year term and with a one year renewal option, effective October 1, 2014. While the overall agreement excludes the sale of any leasehold improvements made to the premises by the Company, it was determined that Lemay is effectively obtaining some value from the use of these assets during the term of the sublease and accordingly, approximately \$500 of the proceeds were allocated to the leasehold improvements for the purposes of determining its fair value as of October 2, 2014.

The Company also sold a 30% equity interest in China to Lemay for approximately \$510, subject to final closing adjustments. In addition, a 19% equity interest in China was sold to Champlain in exchange for a non-interest bearing receivable for \$475. The receivable was to be settled based on an earn-out period over the next four years. The Company has determined that this receivable is not collectible and as such has recognized an impairment charge for the discounted value of \$359 through the consolidated statement of comprehensive income (loss) during the year ended December 31, 2015. Champlain is 100% owned by Daniel Arbour, who has led IBI Group's operations in China and is a related party to the Company.

On closing, Lemay paid \$9,082 in cash and amounts of \$2,330 and \$1,344 were held in escrow until conditions of the escrow, which included a final calculation of working capital were settled. After the finalization of the closing adjustments and the satisfaction of certain post-closing conditions, the total proceeds received from Lemay were \$8,979 in cash and amounts held in escrow. The final determination of the working capital of the Quebec assets was subject to an arbitration process, the outcome of which was not determined until 2015. During the year ended December 31, 2015, the arbitration process concluded that the purchase price was to be reduced by \$3,777. The \$2,330 held in escrow was returned to Lemay, along with payment of \$770 of the Company's funds, and the assignment of \$677 of the \$1,344 escrow amount. The remaining \$667 of the \$1,344 remains in escrow at December 31, 2015 and will be released in instalments over the period to March 31, 2018.

As the sale of Quebec and the 49% equity interest in China met the definition of "discontinued operations" under IFRS 5 as at December 31, 2014, the net loss, other comprehensive loss and total

comprehensive loss associated with those operations have been reclassified from continuing operations to discontinued operations.

IFRS 5 requires assets held for sale to be measured at the lower of their carrying value and fair value less costs to sell. When the assets of these entities were held for sale, management evaluated the expected fair value less costs to sell and determined that it was lower than the carrying value, based on the purchase price consideration noted above, net of transaction costs for approximately \$594. As a result, an impairment charge of \$479 was recorded against the net assets sold in Quebec and a \$4,172 impairment charge was recorded against the net assets sold in China. The combined impairment charge of \$4,651 was recorded in the loss from discontinued operations in the consolidated statement of comprehensive loss for the year ended December 31, 2014. As a result of the finalization of the arbitration process during 2015, an additional \$1,514 has been recorded in the loss from discontinued operations for the year ended December 31, 2015.

The following table summarizes the net loss and cash flows from discontinued operations for Quebec and China combined for the year ended December 31, 2014:

	YEAR ENDED DECEMBER 31, 2014
Revenue	\$ 23,480
Expenses	24,750
Impairment on remeasurement of discontinued operations	(6,981)
OPERATING LOSS	(8,251)
Finance costs	322
Current taxes	68
Cumulative translation adjustment recognition	438
NET LOSS FROM DISCONTINUED OPERATIONS	\$ (9,079)
Net loss from discontinued operations attributable to:	
Common shareholders	\$ (7,063)
Non-controlling interest	(2,016)
Net cash used in operating activities	\$ (42)
Net cash used in financing activities	(137)
Net cash used in investing activities	(89)
Effect of foreign currency translation	(22)
NET DECREASE IN CASH DURING THE PERIOD	(290)
Cash, beginning of period	371
CASH, END OF PERIOD	\$ 81

The following table summarizes the effect of the disposal of Quebec and China on the financial position of the Company as at December 31, 2014:

	<b>DECEMBER 31, 2014</b>
Cash	\$ 282
Accounts receivable	9,221
Work in process	5,596
Prepaid expenses and other current assets	2,399
Property and equipment	1,094
Accounts payable and accrued liabilities	(3,698)
Deferred revenue	(1,874)
Income taxes payable	(43)
Due to related parties	(1,565)
<b>NET ASSETS AND LIABILITIES</b>	<b>\$ 11,412</b>
Consideration received	11,412
Less: Cash held in escrow	2,330
<b>NET CASH INFLOW</b>	<b>\$ 9,082</b>

Management determined that the expected benefits to be derived by the Company for the leasehold improvements made to the Montreal premises were not fully recoverable and therefore, an impairment charge of \$3,248 was recorded to impairment of property and equipment in continuing operations in the consolidated statement of comprehensive loss for the year ended December 31, 2014.

Furthermore, Management determined that the head lease for the Montreal premises constitutes an onerous lease contract and therefore, has recorded a charge of \$5,129 in rent expense from continuing operations in the consolidated statement of comprehensive loss for the year ended December 31, 2014, given the expected benefits to be derived by the Company from this contract were lower than the unavoidable cost of meeting its obligations under the contract. As at December 31, 2015, the outstanding balance of the provision was \$4,239 (December 31, 2014 - \$4,738). The provision represents the present value of the future lease payments that the Company is presently obligated to make under a non-cancellable head lease contract discounted at a pre-tax risk free discount rate of 2%, less the recovery of the tenant improvement allowance and estimated future sublease income. The estimate may vary as a result of changes in the utilization of the leased premises and sublease arrangements where applicable. The unexpired term of the head lease is until March 1, 2024.

**NOTE 19: NOTES PAYABLE**

The movement in the vendor notes payable for the year ended December 31, 2015 is as follows:

Balance, January 1, 2014	\$	5,381
Repayment		(795)
Foreign exchange		427
Balance, December 31, 2014	\$	5,013
Repayment		(1,609)
Foreign exchange		834
<b>BALANCE, DECEMBER 31, 2015</b>	<b>\$</b>	<b>4,238</b>

The Company had notes payable due to the former owners of acquired businesses of \$2,777 which was due on September 30, 2014 and the remaining balance was due on December 11, 2014. In January 2015, the Company agreed to an extension of the maturity of the notes payable to June 30, 2016. Monthly payments on these notes payable are U.S \$100 until May 31, 2016 with a balloon payment of U.S \$2,598 due June 30, 2016.

The movement in the consent fee notes payable for the year ended December 31, 2015 is as follows:

		<b>TOTAL</b>
Balance, January 1, 2015	\$	2,631
Accretion		436
<b>BALANCE, DECEMBER 31, 2015</b>	<b>\$</b>	<b>3,067</b>

See Note 6 - Financial Instruments for further details regarding the issuance of consent fee notes related to the amendment of the 7.0% convertible debentures during 2014.

**NOTE 20: INVESTMENT IN EQUITY ACCOUNTED INVESTEE**

As described in Note 18 – Discontinued Operations, on October 2, 2014, the Company's interest in China decreased from 100% to 51%. Although the Company retained 51% interest in China, the Company has determined that it does not have control of this entity and thus it is being accounted for as an equity investment subsequent to the sale.



The following table summarizes the financial information of China as included in its own financial statements, adjusted for fair value adjustments at acquisition and differences in accounting policies. The table also reconciles the summarized financial information to the carrying amount of the Company's interest in China as at December 31, 2015 and December 31, 2014.

	<b>DECEMBER 31, 2015</b>	<b>DECEMBER 31, 2014</b>
Current assets	\$ 1,882	\$ 3,852
Non-current assets	-	-
Current liabilities	531	647
Non-current liabilities	1,287	1,603
<b>NET ASSETS (100%)</b>	<b>64</b>	<b>1,602</b>
<b>SHARE OF NET ASSETS OF EQUITY ACCOUNTED INVESTEE (51%)</b>	<b>\$ 32</b>	<b>\$ 817</b>

The information presented in the following table includes the results of China for the year ended December 31, 2015 and the period from October 3, 2014 to December 31, 2014 since this investment was accounted for as a consolidated subsidiary prior to that date.

	<b>JANUARY 1, 2015 - DECEMBER 31, 2015</b>	<b>OCTOBER 3, 2014 - DECEMBER 31, 2014</b>
Revenue	\$ 1,212	\$ 754
Net loss from continuing operations	(1,539)	(159)
Other comprehensive loss	-	-
Total comprehensive loss	(1,539)	(159)
<b>SHARE OF TOTAL COMPREHENSIVE LOSS (51%)</b>	<b>\$ (785)</b>	<b>\$ (81)</b>

The following table reconciles the Company's investment in China as at December 31, 2015 and December 31, 2014:

Investment in China, October 3, 2014	\$	898
Share of loss		(81)
Investment in China, December 31, 2014	\$	817
Share of loss		(785)
Investment in China, December 31, 2015	\$	32

**NOTE 21: SUBSEQUENT EVENT**

On January 15, 2016, the Company granted 550,000 options to management under the terms of the Company's Stock Option Plan at a price of \$2.33 per share.